

## Senior Associate/Vice President – Structured Products and Derivatives

### Mohanty Gargiulo LLC, New York, NY

We are a dynamic financial consulting firm based in New York City. Our company focuses on debt and derivatives capital markets and hedging, working primarily with public entities (states, cities, municipalities), 501(c)3 organizations. We consult our clients on interest rate derivatives, bonds, and other financial products, debt issuance, and interest rate and commodities risk management. Our firm prides itself on its collaborative and dynamic work environment, and projects and services that help public entities achieve important financial objectives.

The two principals of the firm have extensive experience running businesses at major Wall Street firms. We work directly with all the team members at the firm, which provides a great opportunity and professional development and learning. Because we are a small firm, all members of our team have immediate client exposure and interact daily with clients.

### Position Description

We are looking for dynamic and motivated individuals with purpose and commitment to further grow professionally in a collaborative and entrepreneurial environment. The position offers a great opportunity to apply existing skills and acquire further top-notch training in public finance, fixed-income capital markets, and derivatives, and acquire valuable analytical skills and experience. While the ultimate duties will reflect the candidate's experience, some of the responsibilities include:

- Interacting with the team and clients to prepare, analyze, and present quantitative information to facilitate analysis and decision-making
- Modeling, pricing, and execution of various financial instruments using the firm's models
- Creation of custom excel spreadsheets; creation and maintenance of proprietary databases of securities and prices
- Analysis of transactions
- Transaction executions
- Preparation of PowerPoint presentations on market conditions, transactions, and various financial analysis.
- Research related to tax exempt and taxable markets on Bloomberg, EMMA, and other specialized sources of financial data/information
- Preparation of periodic reports on daily, weekly, or monthly basis, including market updates, transaction valuations, etc.
- Responding to client inquiries

### Qualifications

- 2 - 5 years of work experience in finance (public finance experience is a plus but not necessary)
- Strong communication and analytical skills
- Strong proficiency in Excel and PowerPoint
- Interest in modeling, economics, fixed-income markets, or public finance
- Permanent work authorization required

How to apply: Please e-mail cover letter/resume to Zoya Gargiulo: [zoya@mohantyllc.com](mailto:zoya@mohantyllc.com)