

Wells Fargo Securities

Program Analyst 1

Government and Institutional Banking

Utilities Public Finance

New York, NY



WFS Program Analyst 1 – Utilities Public Finance
Job Opening ID: 5431640

Current employees apply at **TEAMWORKS/JOBS** and complete a **Job Interest Profile** along with submittal of resume.

External Applicants visit www.wellsfargo.com/careers

For additional information contact:

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Relevant military experience is considered for veterans and transitioning service men and women.

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Job Description

Wholesale Banking provides financial solutions to businesses across the United States and globally. Our nine major business lines include Business Banking, Middle Market Banking, Government and Institutional Banking, Corporate Banking, Commercial Real Estate, Financial Institutions Group, Wells Fargo Commercial Capital, Wells Fargo Securities, and the Investment Portfolio. We also have groups in credit risk, group risk, finance, marketing, human relations, and the Wholesale Chief Operating Office that support our businesses.

Government and Institutional Banking (GIB): Unique to the industry, GIB brings together Capital Markets and Commercial Banking solutions for the government, education, tax-exempt and nonprofit healthcare sectors into one team, offering an integrated approach that centers our business around the needs of our client. We take great pride in approaching each relationship individually, as one team, leveraging the resources of Wells Fargo to create the most value for our client.

Assume significant responsibilities that may include:

- Partnering with other team members including Senior Investment Bankers to develop and produce client presentation materials
- Responding to requests for proposals
- Building and analyzing municipal financial structures
- Developing potential financing opportunities

Required Qualifications

- 1+ year of financial services industry experience; or a BS/BA degree or higher obtained prior to program start date

Desired Qualifications

- Good analytical and quantitative skills
- Intermediate Microsoft Office (Word, Excel, Outlook, and PowerPoint) skills
- Excellent verbal, written, and interpersonal communication skills
- Strong analytical skills with high attention to detail and accuracy

Other Desired Qualifications

- Ability to develop and maintain strong relationships with internal and external clients.
- Excellent analytical, communication and presentation skills.
- An energetic self-starter who is detail oriented with strong quantitative skills and enjoys working in a team environment.
- Ability to work with little direct supervision and thrives in a transactional, high energy environment.
- Strong knowledge of financial markets.
- An understanding of the public finance market.

Job Expectations

- Registration for FINRA Series 52 must be completed within 90 days of hire date if it is not available for transfer upon hire. FINRA recognized equivalents will be accepted.
- Registration for FINRA Series 63 (or 66) must be completed within 90 days of hire date if it is not available for transfer upon hire. FINRA recognized equivalents will be accepted.
- Registration for FINRA Series 79 must be completed within 90 days of hire date if it is not available for transfer upon hire. FINRA recognized equivalents will be accepted.

Together we'll go far

